

DEC 5 1968

# EAST BAY LABOR JOURNAL

THE ONLY OFFICIAL NEWSPAPER OF ORGANIZED LABOR IN ALAMEDA COUNTY

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## from the EDITOR'S CHAIR

### Here's how it is

No matter from what angle you look at them, high prices are caused by somebody's exaggerated, inordinate high profits based on what the traffic will bear, but usually blamed on somebody else's wages.

Wages don't cause it, and let's look at a hometown example to prove that.

When you shop in a supermarket in Marin County, you'll be surprised—not pleasantly—at the prices you pay in comparison to what the same items cost in Alameda County or most other Bay Area communities.

Practically everything is higher, except the real standard items like milk and bread.

★ ★ ★

**THE UNION** clerks who wait on you in Marin and the teamsters who deliver the groceries to the Marin stores don't get any more than clerks and drivers here. And an item delivered to Marin from a central distribution warehouse doesn't cost the chain any more than the same item delivered to the East Bay.

★ ★ ★

**SO WHY** do most items cost more in Marvellous Marin?

I have a very strong suspicion that it's because Marin has one of the nation's highest per capita incomes. People who live there include a lot of upper bracket executive commuters and just plain rich people, and they can pay more for groceries than most of us can.

So they do and so do the rest of the people of Marin.

And working people's wages don't have anything to do with it. Profits do.

This is just one of the ways in which higher prices seem to have no justification except to make more money for somebody—and when wages have absolutely no part in the situation.

★ ★ ★

**FOR ANOTHER** example, seek out a non-union dry cleaner in Marin and compare its price with those of a union cleaner here.

They'll be higher in Marin—very appreciably higher.

Perhaps that's because the employers were good enough to raise wages way up on their own just because they wanted to be nice to the employees.

And perhaps the moon is made of green cheese.

But it isn't and they didn't.

★ ★ ★

**COME TO THINK** of it, green cheese probably costs more in high-income Marin too. Probably lots more.

## OFFICIAL NOTICES

Correspondents columns will be found on pages 4 and 5 of this edition of the Labor Journal. Unions will find notices of important meetings called by their officers on page 6.

# Contract showdown looming at EBMUD

## Millmen win 56 cent hike over 3 years

Cabinetmakers who do furniture assembly and repair in the large retailers' warehouses on both sides of the Bay have agreed to a new three-year pact providing a total of 56 cents an hour in wage increases and other gains, Millmen's 550 announced last week.

The contract, negotiated by Local 550 here and Local 42 in the West Bay, provides wage increases of 20 cents an hour retroactive to August 1, 1968; 18 cents, August 1 next year; and another 18 cents effective August 1, 1970.

These men will come under the Mill Cabinet Dental Program for the first time when the employers start putting in 6 cents an hour January 1, 1969. Other improvements include easier vacation eligibility, an extra holiday and improved employer-financing of health, welfare and pension plans during the term of the agreement.

The Journeyman Cabinetmaker's wage rate will now become \$37.00 a day, go to \$38.44 next year, and \$39.88 in August, 1970. In the East Bay, these men are employed in Capwell's, Breuners, J. F. Hinks and Sears' warehouses.

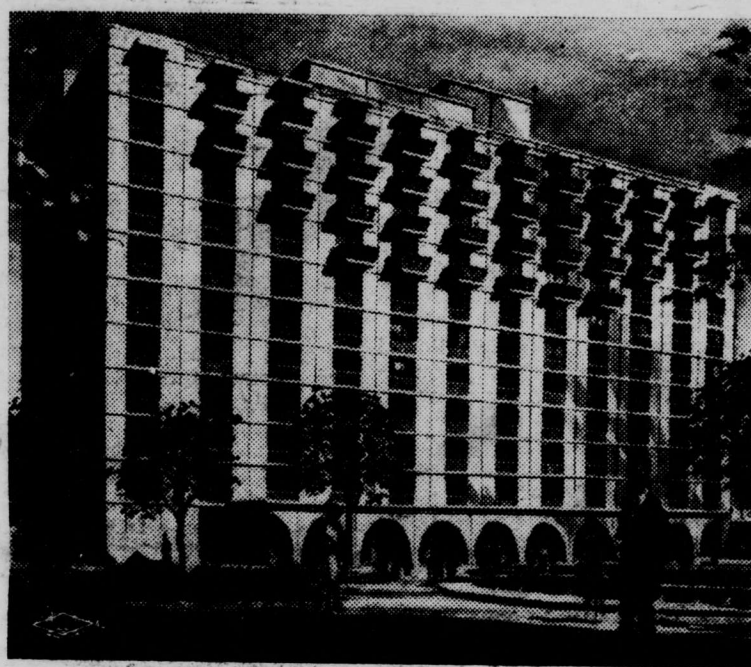
## Struck firm before NLRB

Printing Specialties 382's unfair labor practice complaint against Melrose Name Plate Company was scheduled to be heard before a National Labor Relations Board examiner this week as scabs continued to work in the Oakland plant.

Before the strike, the employer had offered to pay \$18 a month for health and welfare coverage. It has since reverted to the \$12 it presently pays without covering dependents.

This undercutting of its pre-strike offer is a refusal to bargain in good faith, the union charged.

Meanwhile, as the strike went into its fourth week, Printing Specialties District Council 5 Organizer Richard Clark reported that the union man who was driving his wife to the Melrose plant so she could go through the picket lines no longer does so. She and three other scabs continue to work there, however.



**PRINTING SPECIALTIES** senior citizens' apartment, being built at Twenty-fourth and Telegraph in Oakland, is shown in this architect's sketch. The eleven story structure, constructed with a new "foldcrete" method of pre-casting concrete on site, is financed by a \$2,955,700 HUD loan to the Printing Specialties Union Retirement Center, Inc., a non-profit corporation sponsored by Printing Specialties District Council 5.

## New building method used in Print Specialties apartments

Printing Specialties senior citizens' residence (pictured above) will be pre-cast on its 24th and Telegraph site by building craftsmen at a substantial saving over conventional concrete methods, the Building Trades Council was told this week.

The patented "foldcrete" method, first in the nation, pours cement in a flat position, but the slab elements are hinged so they can become ceilings or floors, as well as walls, when lifted into position. Cranes will lift these units, building-block style, up to the 11-story height of the union-sponsored HUD demonstration project.

Savings of \$2 per square foot over conventional concrete, and \$1 per square foot over slip form

## Blasingame & Parker to CLC Executive Committee

Loren Blasingame, of Communications Workers 9415, and C. D. Parker, of Scrap Iron Workers 1088, were elected to two vacancies on the Alameda Council Central Labor Council on Monday night.

They succeed Jack Santen, of the Communications Workers, and Bill Gaines, of the Cemetery Workers, who had resigned.

## Written pact key to dispute

Management of the East Bay Municipal Utility District appeared to be headed for a showdown this week over its refusal of a recognition request, which union spokesmen said added up to refusal to negotiate a contract.

East Bay Municipal Utility District Employees 444 asked exclusive recognition to gain a collective bargaining agreement.

The district's new General Manager told union representatives that he would recommend against the recognition plea and against a written agreement at next week's EBMUD board of directors meeting.

Local 444, which represents a heavy majority of employees in 14 operations and maintenance units, called on all its members to attend this week's Executive Board meeting to help plan further action.

One possibility is a massive appearance at the next EBMUD Board of Directors meeting "to give a head count for exclusive recognition of Local 444," a union spokesman said.

Another is to present management with a written contract already drafted by Local 444.

Other legal and economic actions were also being considered.

Last June, members staged a one day work stoppage to shake management into good faith negotiations.

Pickets demonstrated before and after work at the EBMUD administration building for three days prior to the June Board of Directors meeting.

They then attended the meeting to personally press their claims and won additional health and welfare payments and coverage, and further negotiations on longevity pay and wage inequities.

## Treat the causes of Oakland's school strife, labor tells Supt.

Labor told Oakland school administrators last week they should face the financial causes of school strife and turn to those who can help them pass a quality education bond issue.

"You are going to a select few for support," Labor Council Executive Secretary-Treasurer Richard K. Groulx told top school officials at the preliminary meeting, "when you should enlist the support of everyone in the community."

The meeting was scheduled by the Alameda County Central Labor Council after the Oakland

Teachers' Union Fremont chapter had requested strike sanction.

The Teachers' program to reduce class size, improve reading programs, change curricula, revise attendance procedures and improve Fremont antiquated communications system was discussed, with hope for immediate solution of the last two points.

But school management seems more interested in spending \$50,000 for a few more policemen than in feeding the impoverished school system at its roots, a union spokesman said.



# HOW TO BUY

## Public faces Yule soaking this year

By SIDNEY MARGOLIUS

Labor Consumer Advisor for Labor Journal

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December is a month of great expectations, but also the month when loan companies, credit jewelers, and installment stores advertise heavily and consumer debts jump sharply.

With living costs at an all-time high and many gift items noticeably higher than last year, the pressures to go into debt for Christmas are sharper than ever.

There is no doubt that the manufacturers and stores are really soaking the public this Christmas. Price increases of 10 per cent or more on many toys, sports equipment and even clothing items are not justified by the increases in costs.

But the stores may run into the same problem as last year when they were frantically trying to get rid of overstocks at cut prices the last two weeks before Christmas.

**MANY ATTRACTIVE** gift possibilities won't force you to mortgage next year's budget. Select playthings and other gifts that will be useful all year. Many Christmas items have only novelty appear.

You can pay \$16 for a "kookie camera" that takes distorted pictures, as in a fun house, or you can buy a child's real camera for as little as \$10. Even some of the smaller Polaroid cameras, which develop their own pictures, are available for as little as \$18 this year.

Some of the basic recreational equipment items cost no more this year. Tricycles, sleds and coaster wagons are approximately the same price.

There also are more basic playthings available, such as the increasingly popular homemaker toys, and handicraft items such as small weaving looms.

Here are tips on some of the more outstanding gift values:

**MISS UNION MAID:** Fantastically, Miss Union Maid, the famous ten-inch miniature doll offered by unions to acquaint families with union labels, is still \$1.50 (including postage).

The doll is dressed in a nylon net ballroom gown, and has hand-painted face, sleeping eyes and moving arms. It can be ordered from the Union Label & Service Trades Council, 119 East 27th Street, New York, N.Y. 10016. Organizations can buy these for \$12 a dozen plus shipping charges (the Council will bill you).

**CLOTHING GIFTS:** While some clothing prices have risen, there are many useful gift possibilities at reasonable prices such as permanent-press shirts for boys and men, and blouses for women and girls; also turtle-neck shirts and toppers.

The standout value of the year is sweaters; attractively styled and still at last year's low prices. The currently fashionable suede-paneled sweaters, do cost more,

with some styles up 20 per cent for no visible reason.

You pay more for items that have a promotional tieup with a cartoon character or TV personality. "Peanuts" sweatshirts, for example, cost almost twice as much as ordinary ones.

**DOUBLE - PURPOSE PLAY FURNITURE:** One of the most interesting developments is the greater availability of well-made play furniture for small children, at reasonable prices such as \$5 for a table and less than \$10 for a set of table and two chairs. Another versatile new idea is Playskool's three-way table desk, which provides on each of three sides, a pegboard, magnetic board, and blackboard.

**MODEL CAR RACING SETS:** There are being promoted even more heavily this year, and cost more too. Experienced hobbyists advise that you keep down costs of this expensive toy by buying tracks and cars separately, and making up your own combinations rather than buying full sets.

**SCIENCE MATERIALS:** A year-round gift for a youngster interested in science is a membership in Science Service for \$9.50 a year. The youngster will receive each month for a year, a kit of different science materials with which he can do experiments or put on demonstrations. Address of Science Service is 1719 6 St., N.W., Washington, D.C. 20036.

**UNORDERED GOODS:** Postal authorities advise that if you received goods you did not order, do not open the package but simply write on it "Refused," and put it out for the mailman, or put it in a mail box.

**FOOD BUYING CALENDAR:** You get a little break on food prices this month. Pork is reasonable, at this time of year, with many specials on smoked hams, shoulder picnics and loins. Turkeys cost more this Christmas than last but turkeys, roasters, and broilers are still excellent values.

### Girl job training


Women interested in a career not requiring college might get some ideas out of a new government booklet, "Job training suggestions for women and girls."

It covers vocational courses for such jobs as secretary, typist, practical nurse, cosmetologist, sewing machine operator and food service worker.

The publication, which lists job training information sources in specific areas of the country, may be obtained from the Superintendent of Documents, Government Printing Office, Washington, D. C. 20402, for ten cents.


Look for the union shop card, ask for a union clerk to serve you, and demand the union label!

## THAT'S A FACT



**HELP WANTED!**

WHEN HIS SECRETARY OF THE NAVY RESIGNED PRES THOMAS JEFFERSON ADVERTISED FOR A REPLACEMENT! ROBERT SMITH ANSWERED THE AD AND GOT THE JOB! (NOTE: THE ENTIRE U.S. NAVY CONSISTED OF 3 SHIPS!)



**WINGED POWER**

GUESS WHAT THE STRONGEST THING IN NATURE IS FOR ITS SIZE AND WEIGHT. THE ANSWER - A BIRD'S FEATHER!

AND DON'T FORGET...

U.S. SAVINGS BONDS NOW PAY 4.25%, AND FREEDOM SHARES 5%, WHEN HELD TO MATURITY!

## Continue consumer fight, AFLCIO asks

The new administration has been urged by a top AFLCIO director to carry on President Johnson's consumer battle against new and continuing marketing abuses.

Automobile and other repairs, installment buying and the fast-growing credit card industry were singled out by Leo Perlis, director of the AFLCIO Dept. of Community Service Activities, as areas in need of tighter control and regulation.

Consumer abuse is especially acute in "poverty-stricken" areas, Perlis charged. "The poor consumer often has no knowledge of how to select products" and "doesn't do the kind of comparative shopping that he should," he said. The problem is further complicated, he said, by the expense and difficulty the "average citizen has in redressing his grievances through local law enforcement agencies."

The union spokesman hit hard at the growing practice of sending credit cards to people who have not requested them. "Even young boys and girls just out of high school are sometimes sent these unsolicited cards," he asserted. He said that while credit is a useful system, "the individual must have a degree of maturity" to use it properly. He also warned that easy credit poses special problems for "compulsive buyers" — people who "cannot withstand the temptation and compulsion to buy."

Perlis urged stepped-up con-

sumer education and enforcement of statutes already in force. "Consumer education ought to begin in our school system—in the junior high schools, at least"—and should be available to the community at large in adult education courses.

### 'Referral' bait hit by new law

Two new state consumer laws make most "referral selling" schemes misdemeanors and outlaw "endless chain" setups, the state attorney general reported.

"Referral selling," the target of one of the laws, often works like this, he said:

A friend telephones to tell you a "representative" wants to see you about a great way to make money, which the friend can't describe over the phone.

The salesman offers you a product free if you'll give him the names of 20 others who also will agree to buy. Meanwhile, you sign an installment sales contract "just as a formality."

The articles often are overpriced, the attorney general's office said, but customers fall for the deal because of the "referral" bait. And, he said, the odds are overwhelmingly against referring enough other customers to get the item free.

The other new law outlaws "and endless chain."

Both laws were introduced by State Senator George Moscone, of San Francisco.

## Getting Your MONEY'S WORTH

Just what to look for in buying a guitar is the subject of an article in the November issue of **Consumer Reports**. The article also includes ratings of 26 inexpensive guitars and a discussion of a few of the higher-priced models listing at \$135 to \$255.

The magazine found that a beginner can get quite a decent instrument for less than \$50, although a student likely to go beyond simple chord-strumming would do better in the \$50 to \$100 range.

**SOME OF THE** practical suggestions the magazine offers on the purchase and care of guitars are:

1. Check prices carefully. Many guitars are heavily discounted.
2. Try to find a dealer with a large stock to choose from and who can make any necessary adjustments of the instrument at purchase time.
3. Most manufacturers offer a guarantee, usually of a year, against defects in material and workmanship. The prospective purchaser would probably be wiser to buy from a dealer to whom a defective guitar could be returned directly. This would spare the effort of packing and shipping to the factory, the expense of two-way shipping, and the risk of damage en route.

4. Replace strings periodically—steel strings every month or so, if you play a great deal, and nylon more often. When replacing the whole set, change one string at a time and tune it (to keep tension on the neck) before removing the next string.

5. Keep the instrument in a lined, hard-shell case. For long-term storage, loosen the strings slightly.

6. Don't leave a guitar in a car, especially in the trunk, for a long period, and don't store it near a radiator, on a high shelf, or next to an outside wall.

7. Select a cool, reasonable dry area for storage.

(Copyright 1968, by Consumers Union of U.S., Inc., Mount Vernon, N.Y.)

### Even some fish won't take bait

P. T. Barnum is quoted as saying, "There's a sucker born every minute." Don't prove it by being a sucker for "bait and switch" advertising designed only to bait you into a place of business.—Kendsha Labor.


## BOOST THE LABEL

BUY UNION LABEL PRODUCTS ONLY

When making purchases, always ask for the union label. If building a home or repairing one, see that the men doing the plumbing or steamfitting work, painting, etc., belong to the union. Ask to see their card. Boost the union emblem and help yourself. Patronize and demand the following union cards:

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UNION STORES**

**DEMAND  
A UNION CLERK**



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## Printers extend Bay-wide terms to suburban papers

New terms, won in the San Francisco newspaper strike and extended to the Oakland Tribune in September, have been gained by Typographical Union 36 at plants producing six suburban Alameda County daily newspapers.

The new agreements contain the same common contract expiration date of February 28, 1971 of the San Francisco and Oakland agreements.

Plants affected are in Alameda, producing the Alameda Times-Star, San Leandro Morning News and Fremont News-Register; and at Hayward, producing the Hayward Review, Livermore Herald & News and the Newark Argus.

The new agreement replaces one which would have expired early next year. Pay goes up \$9 a week, effective last October 7. A \$12 increase is effective March 30, 1970, when journeyman daytime scale will go to \$190.85 for a 35-hour week.

The membership applied an additional \$5 a week from the publishers to the International Typographical Union's industrial pension fund, giving printers three pension funds plus Social Security.

The other two pension funds are the locally-negotiated fund, presently paying \$75 a month benefits and the International Fraternal Plan, paying \$100.

## Bay Area jobless rate hits new low

The Bay Area average unemployment rate fell to a new low in October—3.8 per cent—the State Department of Employment announced last week.

October was the thirteenth consecutive month of record low unemployment and that adjusted rate is the lowest since figures first were kept here in 1958.

While 1,371,200 people in the San Francisco-Oakland metropolitan area had jobs, a new high for the month of October—46,400 did not.

Construction and agricultural jobs declined with the first rains of the season. Employment expansion came mostly in retail trade, the service industries and government work. Significant annual job increases also took place in air transportation and finance, the department said.

## Oakland Teachers joint pension study

Acceptance of the Oakland Federation of Teachers' invitation to work together on pension improvement proposals has resulted in the first unified action by the OFT and the Oakland Education Association, the Teachers' Union said.

The joint effort will attempt to raise pensions lower-paid teachers get under the California State Teachers Retirement System and eliminate any integration with Social Security.

Oakland teachers have already voted to get full benefits from both Social Security and the State Teachers Retirement System, without one offsetting the other, the OFT said.

The unified study began when OFT president David Cregue wrote his OEA counterpart cordially inviting "the Oakland Education Association to join us in this venture in order to promote cooperation on a matter vital to the interest of all teachers in the district."

## Millionaires, how many do you know?

The United States has around 300,000 millionaires. That's the estimate made by New York Times financial writer Albert L. Kraus.

He cites federal reserve board figures indicating that in 1965 there were 100,000 Americans worth \$1,000,000 or more, and he adds: "The inflation of the last three years may have doubled or tripled the number."

Kraus goes on to cite how easy it is for some persons to become millionaires. It all depends on making the right investments. Many, would-be millionaires, he writes, have been able in recent years to average a 15% annual return on stocks they buy. Thus, at compound interest, it doesn't take many years for them to double their money.

Kraus calculates that a person investing only \$30,000 at age 40 in a fund that doubles in aggregate value every five years would become a millionaire by age 65.

## Age discrimination costs

More than \$750,000,000 dollars is paid out yearly in unemployment insurance benefits to some 850,000 workers 45 years of age and over. These members of the labor force should benefit from the new federal law prohibiting hiring discrimination against people in the 40-65 age bracket.

## Sam Eubanks' widow accepts award for his pension work

Sam Eubank's widow accepted a unique, posthumous award last month from United States Labor Department officials honoring her late husband's distinguished service for the nation's working people.

From 1962 until his death in January of 1967, Eubanks was assistant director of what is now known as the Office of Labor-Management and Welfare-Pensions Reports, where he worked untiringly for better legislation protecting pension plans, the Department of Labor said.

Eubanks was "a driving force and prime mover behind all of the work in the bureau to establish the need for legislation on fiduciary and vesting standards," Assistant Secretary of Labor Thomas Donahue said.

That proposed legislation is now found in the Pension Benefits Security Act and the Pension Plan Protection Act. Both bills are designed to safeguard the pension benefits of some 30,000,000 workers who have rights in 158,000 plans with reserves in excess of \$100,000,000.

For ten years before going to work for the federal government, Eubanks was executive secretary of the San Francisco-Oakland Newspaper Guild and for ten years before that was executive vice president of the American Newspaper Guild.

Mrs. Eubanks and daughter, Suzanne Forstner, were presented the rare award at a ceremony attended by Fred Fletcher, Sam's successor at SFONG, and Thomas Pitts of the California Labor Federation.

## Clerical wage jump

White collar workers won their largest wage increases in eight years—between 4.9 and 7 per cent—the Department of Labor reported.

The survey, originally designed to compare pay in private and public employment, will be reflected in clerical bargaining throughout the country, the AFL-CIO research department said.

## Senior citizens' Coit-Ramsey units open in Oakland

Senior citizens, 62 and older, interested in the recently converted Coit-Ramsey residence at 15th and Harrison Streets should contact the Oakland Housing Authority now.

By the end of last week, 69 of the 105 studio apartments had been rented to single senior citizens with incomes of \$3,300, and assets of \$5,000 or less. Rents start at \$54 a month, the rest being supplemented under a federal program.

Elderly people interested in the apartments, all of which have been remodeled with them in mind, may call the Oakland Housing Authority's tenant application section at 832-3202. An OHA representative will also be on hand at the building at 10 a.m., Monday through Fridays, until it is filled.

**GOOD HOUSEKEEPING is a Hearst magazine. Labor asks you not to buy any Hearst publications until Hearst scabbing in Los Angeles stops.**

# Santa's helper



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2 ZONE	6.00 <input type="checkbox"/>	12.00 <input type="checkbox"/>	\$1.50
3 ZONE	7.00 <input type="checkbox"/>	14.00 <input type="checkbox"/>	<input type="checkbox"/>
4 ZONE	9.00 <input type="checkbox"/>	18.00 <input type="checkbox"/>	

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## Steamfitters 342

BY JIM MARTIN

Well, if we could get the turnout at our Union's membership meetings that we did this past Sunday when the vacation checks were issued, we would really have something going.

There were 1156 vacation checks issued. Early withdrawals amounted to \$114,149.43. The net amount was \$1,020,960.97. Interest paid based on the checks issued between December 1-15, 1968, was \$15,936.70. No interest was paid on early withdrawals.

Checks not claimed between December 1-15, 1968, will be returned to the Trust Offices in San Francisco, and then the Wells Fargo Bank will issue a Pass Book to the bearer of the check.

For those of you who may not have picked up your check and wish to have them mailed, please call the Union Office, 893-6914, and request same.

The Chairman of the Welfare Committee, T. W. Etcheson, spent the day in collecting money in the approximate amount of \$500, which Voluntary Contribution will be used to help our sick and needy members come Christmas time. A vote of thanks to Brother Etcheson and his Committee.

Speaking of thanking people, this writer also sent a word of thanks to our employer representatives, party to the collective bargaining agreement, Mr. Bob Scarth, Stewart Smith and William Ward. Also thanks to Attorney Joe Grodin and the Charles Sweeney Company for their cooperation and efforts in making it possible to have the vacation checks available, based on the law suit which was filed by the Investigating Committee in May of this year. Refer to last week's column in the East Bay Labor Journal for this information.

So anyway, the vacation checks will come in very handy for Christmas or otherwise, and the Union's membership will decide, prior to consummating our new labor contract in July of next year, whether or not they wish to continue the vacation check practice.

The work situation has slowed down considerably, as our out of work list shows we have approximately 40 Fitters, 20 Welders and a few Apprentices that are willing to go to work.

Be sure to take a look at your Union Dues Book to see how your dues status stands, and with New Year just around the corner, how about makin gthe following New

Year's resolution: "I will make every effort to attend at least one membership meeting per month in 1969."

Season's Greetings to all.

## AFSCME 371 'Info'

BY NAT DICKERSON

Well, now, that all the turkey, dressing and trimmings have been stowed away, we hope our members are looking forward to dedicating themselves to greater efforts for the union. As the writer pointed out, last week, the members of Local 371, for too long, been supine, and have allowed themselves to be puppets for the Grounds and Buildings Department (this indictment includes foremen and custodians, alike). It is about time that we all woke up to the fact, that the University Administration is only susceptible to such pressures as may be imposed by the unified efforts of our members and their affiliates. We must come to realize, that the cringing cowardice of the past must be discarded for a role of heroic concern for our fellow workers (excluding the scabs), and we must move on to a more modernistic approach, to dealing with an adamant opposition controlled by political demagogues. Only through developing a stature of proportions necessary to avoid the pitfalls inherent to the recent racial distractions, will individual members of Local 371 be able to re-evaluate the need for cohesion and solidarity.

We wrote to the International, requesting information about the relative dates of the chartering of a New York local, with the same number as ours, but as yet have not received an answer. This matter is considered to be of vital importance, because of possible correspondence confusion. Just because a local is small, no one should feel its aspirations to be of lesser importance than a larger one.

At the last meeting, Vice President Murphy introduced a motion, which was seconded and passed, that the Recording Secretary prepare a special record of notes on "Unfinished Business;" this is now being done, and we pray it will not cause a great deal of embarrassment to Ad, as concerning many delinquent promises of past negotiations.

**DON'T BUY Cosmopolitan or other Hearst publications until Hearst stops L.A. scabbing.**

## Ironworkers 378

BY DICK ZAMPA

The work situation is a little slow at the present time, mostly due to the weather. The hire list is revolving fairly well, with most of the jobs being of short duration.

We have been holding Steward's Meetings on the 2nd Wednesday of the month. The next one will be December 11, 1968 at 8 p.m. at the Union Hall. We might add that heretofore the attendance in these meetings has been very poor.

Effective January 1, 1969, there is a dues increase of \$1.00 per month, which will be realized by your International Association in toto and not by your local union. Dues will be \$7.25 per month for Journeymen and \$6.75 for Apprentices. The dues for Honorary Members will be increased to \$6.00 per month.

The following is the 1969 Dues Schedule which includes working assessments.

### 1969 JOURNEYMAN DUES AND ASSESSMENTS

January	\$13.25
February	13.25
March	14.75
April	13.25
May	14.75
June	11.00
July	13.25
August	14.75
September	13.25
October	13.25
November	14.75
December	13.25

### 1969 APPRENTICE DUES AND ASSESSMENTS

January	\$12.75
February	12.75
March	14.25
April	12.75
May	14.25
June	10.50
July	12.75
August	14.25
September	12.75
October	12.75
November	14.25
December	12.75

Honorary Members are \$6.00—however, Honorary Members do not pay the June Convention stamp.

One the Sick List are: Hans Hansen, P. S. Smith, Vern Coburn, Tex Donathan, Tom Taylor, Ken Combs, Henry Morlos and Weldon Easley.

If any of the readers happen to know any of the above sick members they would appreciate a visit or a phone call.

## Watchmakers Local 101

BY GEORGE F. ALLEN

If you have been reading this column, you know that the union has been in the process of renewing its group insurance coverage with the insurance companies,

CLARENCE N.  
COOPER

MORTUARY

"Built by Personal  
Service"

Main Office  
Fruitvale Ave. at East  
Sixteenth Street  
Telephone: 533-4114

and we have already informed you that there was an increase in cost of the Kaiser Service plan.

As we anticipated, there was also an increase in the cost of our insurance coverage; however, we were fortunate in obtaining some slight improvement in benefits with the increase in cost.

The new coverage for both plans became effective as of December 1, 1968.

The members of the union who carry either Kaiser Service Plan or the group insurance, including our proprietor members, will receive a letter in the mail outlining how the new coverage affects them.

## Steel Machinists 1304

BY DAVE ARCA

Hi Santa's coming. It's no surprise. Not with all the "give now, pay later," advertising. But, damnit, we're not ready. Our non-union low pay employment doesn't allow easy recouping from Thanksgiving expenditures.

We assume the Pilgrims instituted Thanksgiving in gratitude for spring and summer crops. Today, it's different. Today, Thanksgiving is a prelude to property tax payments, holiday spending, car license gouging and income tax returns. All aimed at the people's pockets.

Our Governor's goofy philosophy that taxes should hurt is painfully apparent. The pain is producing paranoia against politicians. Especially bad actors. Anyway, despite Tiny Tim, we're rapidly relating to Scrooge. Christmas IS humbug. It's peace and goodwill aspects have been overwhelmed by commercialism. Christmas is now a compulsory spree of frantic spending. A season of visual arm-twisting and psychological coercion.

Ironically, cynicism is small defense against the urge to bestow beyond our means. Our surliness stems from our own situation where non-union low pay economics restrains us to a low priced, inferior plateau. Our bitterness becomes more concentrated when our non-union employer utilizes compulsory layoffs to preclude holiday and overtime pay. Without a contract, we have no recourse for grievances. The NLRB is more hindrance than help. Other unions are more opponent than our employer. It's frustrating.

If patience is a virtue, we've lost ours. Yeah, virtue too. Know what we mean? Okay.

## United Assn. Credit Union

BY PATRICK W. WATERS

The United Association Credit Union will hold its Twelfth Annual meeting on Tuesday, January 28, 1969 at 8 p.m. in the Labor Temple. All credit union members are invited to attend, and refreshments will be served.

The meeting is for the purpose of electing officers to the Board of Directors, Credit Committee and Supervisory Committee; and all proper business that may come before the General Membership. Anyone who is interested in serving as a Credit Union Officer should contact the office (Phone 893-6190) and their name will be given to the Nominating Committee.

Goodman's

ON  
Jack London Square  
CATERING  
ENTIRE BAY AREA  
BANQUET FACILITIES  
100 TO 2,000  
No. 10 Jack London Square  
Phone 834-8180 Oakland

## Sheet Metal Workers 216

BY ROBERT M. COOPER

P.A.L. stands for Political Action League, which consists of members of the Sheet Metal Workers International Association who voluntarily donate one dollar or more for the purpose of electing candidates friendly to Labor and passing legislation to our best interests.

During this last campaign the International gave \$3,500.00 back to this state in order to help many candidates who needed financial assistance. It is nice to say that all candidates so supported except for Mr. Humphrey were successful in their campaigns. However, I'm not happy to report that our Locals have not supported this worthy endeavor. We wish to thank the following members of Local 216 who did contribute to this cause and the amount they gave: John Koenck, James Yee, Earl Wenzler, Oliver Fernandez, Art McCollum, Ted Jaeger, Ron Grover, Merrill T. Riley, Walter Dick, Ralph Plastrelli, Sr., Ralph Plastrelli, Jr., Carl Hagen, Delbert Ball, C. Welling, Jack Comini, Leo Corona, Orrin Meyer, Arne Malin, Ed Daskam, Harold B. Hanson, Jim Mailho, Alfred Overton, Vance Gentry, Harry Jenkinson, Carl E. Johnson, Walt Farla, Gene Glackin, Chris Butler, J. E. Newman, C. Kelsey, R. B. Coe, Robert Manship, Wm. Donahue, Albert Ernst, D. H. Buys, Jack Johnson, Dale Clow, E. Magnuson, James Stern and John Camozzi each contributed one buck. Two dollars was collected from E. P. LaMach, Frank Gruidl, Fred Brundage, A. F. Taylor, Arnold Lewicki, Donald Margritier, Bob Kaisi, Harold Saks, William Lewis and Joseph Quinn. The following gave \$3.00 each: Peter Hock, H. Van Buren, Norman Provost, Jr., David Speers and John Roach. A few gave \$5.00 each, namely Genaro Reyes, James Caldwell, William Haake, James Ambsary, Louis L. Perez, Joe Spencer, Fred Harmon, Bill Mansell, Gil Bartels gave \$6.00. John Louis Johnsen and Roy Coggins contributed \$8.00 each. The four Business Representatives, Elias Arellano, Robert Cooper, T. R. Treadway and William Maddox, contributed \$10.00 each, bringing a total of \$167.00 for Local 216 contributed by 71 members.

However, if each of our members would become a buck a member per year for P.A.L., we would be sending at least \$1,500 to this cause. Please give it some thought.

## Barbers 134

BY JACK M. REED

Brothers, I have received official notice from our International on price charges that will take effect on January 1, 1969. The Initiation fee, Readmission fee and Retiring Card fee will all be raised. All per capita taxes paid to the International will also be raised. New dues books will be required for all members. The cost will be 75 cents. All present dues books will be turned in for audit with payment of January dues and Legislative assessments.

The third reading and vote to increase dues \$1.00 per month to cover increased per capita taxes and increased operating costs will be held at our Election meeting on December 19, 1968. All present officers were nominated without opposition but two delegates to the Northern Council will be elected by vote.

A training class for Hairstyling Instructors will be inaugurated in January by the California State Association. Journeymen who are interested in taking this training may submit their name and address to me by Dec. 10.

LONGS DRUG STORES

UNFAIR

UNION MEMBERS PLEASE  
DO NOT PATRONIZE

RETAIL CLERKS UNION,  
LOCAL 870



## Retail Clerks Local 870

BY CHARLES F. JONES

We are confronted with a problem at the White Front Discount Store involving the jewelry and liquor departments. These concession departments are owned by out-of-town interests, and it has been impossible to arrive at a contract settlement that would be comparable to the agreement reached in similar departments with the balance of the discount industry. This unfortunate situation exists, not only in Alameda County but in most of the White Front stores in northern California. As a result, the Retail Clerks Unions involved intend to advise the public of the unfair tactics being used by the owner of the jewelry and liquor departments. It should be noted that our problem is only with the two departments mentioned and we respectfully request the members and friends of organized labor to make their jewelry and liquor purchases elsewhere. All other departments in this store are operating under a union contract and are worthy of your patronage.

The trustees of the Northern California Retail Clerks-Employer Vacation Fund will meet again this week to discuss the rules and operation of the vacation fund for all food store employees. On October 1 the food employers starting making a two cents per hour contribution into the fund, which will be effective in the 1969 vacation period for all eligible employers working in food stores.

### IN MEMORIAM

Brother Lorne Taylor, who worked at the Co-op and who passed away November 26, 1968. Services were held at the Albert Engel Mortuary on December 2.

Brother Donald E. Mardon, a registered pharmacist, who passed away on November 28, 1968. Funeral services were held November 30.

We express our deepest sympathy to the families of our departed brothers.

## Millmen's 550

BY ARSIE BIGBY

The members of Millmen's Unions 550 and Local 42 who do Furniture repair and assembly under the terms of the Furniture and Crafts Agreement, approved on November 25, 1968 a new Contract proposal covering the next three years. The settlement is as follows:

**Wages**—20 cents per hour, retroactive to August 1, 1968. 18 cents per hour effective August 1, 1969. 18 cents per hour effective August 1, 1970.

**Dental Program**—Establish the Mill Cabinet Dental Program under this Agreement, effective January 1, 1969, this is 6 cents per hour.

**Holidays**—Friday after Thanksgiving as a paid holiday, August 1, 1968.

**Health & Welfare**—Pick up additional cost of the Employer Health and Welfare contributions, effective May 1, 1969.

**Pension**—Increase the Pension contribution 5 cents more per hour beginning April 1, 1970.

**Add the Word "Plastic"** to the Union Security clause, and reduce the required number of hours worked for full Vacation pay eligibility, from 1600 hours per year to 1400 hours per year, and add the proper cents per hour increase, because of the reduction in hours, to casual or part time employees vacation pay, who draw a pro rated vacation from the Employer.

The new wage increases under this new settlement, bring the wages to \$37.00 per day the first year, \$38.44 the second year and

\$39.88 the third year of the Agreement.

A Final Reminder: If you wish to change your Health and Welfare coverage from Kaiser to Occidental or vice versa, DO SO before December 15, 1968. If you need further information call the Mill Cabinet Trust Office, Phone 444-1402.

Until next time . . .

## Chips and Chatter

BY GUNNAR (BENNY) BENONYS

On a cold and slightly chilly Monday morning roll call, we have 126 members on the carpenters out-of-work list. For this time of year this is a remarkably small number.

We have had no new reports on illness or injury cases, but we deeply regret to report the death of Brother Stewart Chatham, who suffered a fall last week and passed away as a result of his injuries.

Brother William F. Marshall, Business Representative Local 1473, and Del Crespino of Local 194 were granted contract pensions this past month.

The recent uproar in France over the value of the French Franc is seemingly everybody's business, even yours and mine. The main question seems to be "Shall the government (of France, or our own government) and the powerful private banks of the world dictate a nation's economic policies, the level of employment, the standard of living and the extent of social welfare policies? Certainly the actions of "money speculators" has adversely affected the French workers' standard of living. A year ago the powerful international money interests created havoc in both Great Britain and the United States over the price of gold on the world market thus inflicting heavy burdens on the British worker and his family.

It is the official position of the AFL-CIO that "neither foreign central bankers nor U.S. bankers should be allowed to dictate America's policies."

Our brother trade unionists and craftsmen of France and Britain are paying a heavy price in reduced living standards, increased prices, lower interest rates, cutbacks in employment as a direct result of the acts of international financiers and money speculators. Is our economic standard of living also going to be affected?

Certainly yes, unless these same powerful interests reach a real meaningful cooperative agreement to guide the free world's economic growth along intelligent and rational lines and include advice and participation of all segments of our society including Labor. When you realize just what is Labor, it's you and me, the mechanic, storeclerk, teacher, salesman. It's all of us who make up our fine nation.

See you at the next union meeting?

Look for the union shop card, ask for a union clerk to serve you, and demand the union label!

# Drug salesmen's 'hard-sell' on doctors shocks Senator Nelson

Senator Gaylord Nelson says he is "shocked and appalled" at the hard-sell tactics used on doctors by prescription drug salesmen.

Nelson cited company documents showing one firm told its salesmen to "take off the kid gloves" and pressure physicians to prescribe their company's products in order to earn bigger sales commissions.

"The responsibility for prescribing a drug for sick patients should rest with the attending physician, and should be based on an expert knowledge of all the available scientific evidence," Nelson said.

"It is shocking to see drug firms directing their salesmen to hammer physicians over the head with arguments which will encourage them to prescribe a certain drug, even if they have doubts as to whether it should be used."

To help doctors prescribe rationally, Senator Nelson has authored a bill calling for an official guidebook on drugs.

Now, one of the publications doctors have to rely on, the Physicians Desk Reference, is no more than a drug sales catalogue containing information bought and paid for by drug manufac-

turers at an advertising copy rate of \$115 per column inch, Nelson said.

The Wisconsin Senator believes a Food and Drug Administration guidebook would "neutralize flagrant misstatements of fact by detail men about their company's drugs."

Nelson cited sales bulletins presented to his committee by the Federal Food and Drug Administration.

### 'SELL HELL OUT OF IT'

In one sales bulletin, dated July 28, 1965, the Western District Sales Manager for the Merck Drug Company urged salesmen to "sell hell out of Indocin," a pain relieving drug sometimes used in the treatment of rheumatoid arthritis.

The sales manager outlined what he said would be an effective sales argument to use on physicians and said:

"Tell it again and again and again until it is indelibly impressed on his mind and he starts and continues to prescribe Indocin."

Salesmen were told that if they would use this argument, "your pockets can swell with extra bonus bucks," Nelson said, quoting one of the Merck bulletins. Nelson pointed out that in such a hard-sell campaign, important details such as danger-

ous side effects are often overlooked or minimized.

### BONUS IS PROMISED

Another bulletin from the same sales manager said, "Each time you ship a carton of Indocin . . . that puts a little better than a brand new \$5 bill in your pocket. . . . No matter what else you say, repeat and repeat and repeat this theme until it is indelibly impressed in the physician's mind."

Salesmen are supplied with arguments to use on physicians who say that they are accustomed to prescribing different drugs. For example, a sales bulletin dated April 5, 1967, citing the success of one specific salesman, says:

"When some hard-nosed physician brings up one of the recent 'controlled' studies reported in The Wall Street Journal, Rick Mazzotti stops him cold by opening the Indocin literature to the bibliography and simply asking 'Doctor, can all of these physicians of impeccable reputation really be wrong?'"

Nelson suggested that the medical profession and the Food and Drug Administration should study such sales literature to determine the extent to which it was influencing decisions on which drugs to prescribe for sick people.

## Sick not getting full measure for their health dollar

Ill Americans are not getting a full "dollar's worth" in health and hospital care, an assistant director of the AFL-CIO Department of Social Security charged.

Patients are "captive consumers" in the non-competitive, uncontrolled "medical marketplace," declared Richard Shoemaker.

The only choice a patient has is that of his physician, who then determines the treatment and where it is given, the services needed and who renders them, Shoemaker said. "In effect, the physician determines the cost of treatment," he asserted.

Shoemaker urged wide organization of groups that can offer "alternate methods of providing health services." He pointed out that successful health care delivery systems have been formed by labor unions, consumer groups and "employers," as in the case of the Kaiser Plan on the West Coast. Such systems, he said, have boosted the quality of medical care and put doctors "on a budget" that holds down costs.

## Merritt trade courses

Registration for the winter quarter at the Trade-Technical Division of Merritt College, 2215 Grove Street, Berkeley, begins next Monday, December 2, from 8 to 4 p.m. and from 7 to 9 p.m.

MEMBERS OF PLUMBERS 444 AND  
STEAMFITTERS 342 ONLY

**HAVE YOUR SAVINGS EARN**  
**5½% per annum**

THROUGH CREDIT UNION INVESTMENT CERTIFICATES  
These must be purchased in \$100 Denominations  
and Held for One Year.

THE INVESTMENT CERTIFICATES DO NOT CARRY  
LIFE SAVINGS INSURANCE COVERAGE.

**United Association Credit Union**  
ROOM 217, LABOR TEMPLE, 2315 VALDEZ ST., OAKLAND, CALIF.  
PHONE 893-6190

**NEW**  
**UNION PAY CHECK PROTECTION**

**ADD THIS UP!**

\$125.00	Rent (Apartment)
150.00	Food
75.00	Car payment
30.00	Gas and Oil
15.00	Utilities
20.00	Clothing
27.00	Bank Loan
20.00	Medical
20.00	Insurance

**\$482.00**

**WHAT ARE YOURS?**

Then it struck him! What would happen if he were sick or hurt and COULDN'T WORK? How long would he last? 15 days, 30 days? His bills would go on, his INCOME WOULD STOP! Everything he owns or does is dependent on his income.

Fortunately, he was eligible for UNION PAYCHECK PROTECTION.

Now his APARTMENT, RENT, FOOD, CAR PAYMENT and other miscellaneous bills are paid, when he's unable to work because of sickness or accident. HOW ABOUT YOURS?

1. Pays first day accident, first day sickness.
2. At home out of hospital.
3. Double while in hospital.
4. Pays over and above state disability and union insurance.

Take yourself off the danger spot! Why gamble? Serious illness can ruin the future for you, your family and your business. You can save thousands of dollars tomorrow by MAILING THIS COUPON TODAY!

**COUPON**

UNION LABOR DIVISION of U.S.I.A.  
600 - 16th St., OAKLAND, CALIF. 94612

Please furnish me with information about this special plan.  
I understand there is no obligation.

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

Age \_\_\_\_\_ Phone \_\_\_\_\_

Local No. \_\_\_\_\_ Shift \_\_\_\_\_

Must be postmarked not later than 12 midnight, December 20th

UNION SECURITY INSURANCE AGENCY

EAST BAY LABOR JOURNAL, FRIDAY, DECEMBER 6, 1968 5



# OFFICIAL UNION NOTICES

## SHEET METAL WORKERS 216

Regular union meeting at the Labor Temple, Oakland, every 3rd Wednesday of the month. Members of Tri-State Council Death Benefit Plan please note that Death Assessment No. 632 is now due and payable.

Fraternally,  
ROBERT M. COOPER,  
Bus. Rep.

## CARPENTERS 36

The regular meetings of Carpenters Local 36 are held the first and third Thursday at 8460 Enterprice Way, Oakland at 8 p.m.

Effective January 1, 1969, dues are increased to \$9.50 per month or \$28.50 quarterly.

Fraternally,  
CLAUDE W. DILLON,  
Rec. Sec.

## STEEL MACHINISTS 1304

Regular meeting Thursday, December 5, at 8 p.m. Executive Board meets 6:30 p.m. Please note: Blood Bank dues are due and payable now. In January, a 90-day waiting period applies. It would be tragic if someone needed blood during those 90 days, and couldn't qualify because of negligence. It's \$2 for all of 1969. In these days of high prices for doctors and hospitals, our Blood Bank is the best bargain we know. Why wait until too late? Pay it now while you're thinking about it.

Fraternally,  
DAVE ARCA,  
Rec. Sec.

## BARBERS 134

Third Reading and Vote to raise dues \$1.00 per month to cover increase in per capita taxes and rise in operating expenses will be held at our Election meeting on Thursday night, December 19, 1968 at 8 p.m. in the Labor Temple. Election of two delegates to Northern Council by vote will also be held.

New dues books will be required for all members as of January 1, 1969. Cost of new book will be 75 cents. Please add this amount to your December or January dues so that a new book can be issued for you. As this change-over will necessitate many extra hours of work I will appreciate your co-operation.

### SPECIAL NOTICE

Brothers, Local 134 does NOT sponsor the present Barbers Credit Union. This Credit Union is NOT affiliated with Local 134 in ANY WAY. DO NOT call Local 134 on any matter pertaining to this Credit Union.

Fraternally,  
JACK M. REED,  
Sec.-Treas.

## PRINTING SPECIALTIES 382

Meeting second Friday of the month at 8 p.m., 2267 Telegraph Avenue, Oakland.

Fraternally,  
JOHN FERRO,  
Secy.

## RETAIL CLERKS 870

By action of the membership there will be only one regular membership meeting in December. This meeting will be held on Tuesday, December 10, 1968 at 8 p.m. in the union auditorium.

Fraternally,  
CHARLES F. JONES,  
Pres.

## MILLMEN'S 550

The next regular meeting will be held Friday, December 20, 1968 at 8 p.m. in Room 229 of the Labor Temple, 2315 Valdez Street, Oakland.

Fraternally,  
GEORGE H. JOHNSON,  
Fin. Sec.

## SERVICE EMPLOYEES 18

Meeting date fourth Friday of each month. Regular meeting at 7 p.m. at the Cooks Hall, 1608 Webster St., Oakland Calif.

Fraternally,  
VICTOR C. BRANDT,  
Sec.-Bus. Rep.

## BERKELEY CARPENTERS 1158

Regular meetings are held the first and third Thursdays of each month at Finnish Brotherhood Hall, 1970 Chestnut St., Berkeley.

Be a good member. Attend union meetings.

Fraternally,  
NICK J. AFDAMO,  
Rec. Sec.

## GOVERNMENT EMPLOYEES 3

General membership meeting Hall C, Labor Temple, 2315 Valdez St., Oakland, the fourth Friday of the month, 8 p.m.

Fraternally,  
WRAY JACOBS,  
Bus. Rep.

## UNITED STEELWORKERS 1798

Executive Board Meeting, Friday, December 13, 1968, 8 p.m. at the Local Union Office, 3315 E. 14th St., Oakland, California.

Board of Trustees, 7 p.m. at Local Union Office.

Regular Membership Meeting, Friday, December 7, 1968, 8 p.m., at the Eagles Hall, 1228 36th Avenue, Oakland, California.

Fraternally,  
EDWARD M. SOTO,  
Rec. Sec.

## IRON WORKERS 378

Our regular Executive Board meetings are held on the 2nd and 4th Wednesdays of each month, 8 p.m.

Our regular Membership Meetings are held on the 2nd and 4th Fridays of each month, 8 p.m.

Fraternally,  
RICHARD L. ZAMPA,  
Fin. Sec. & Asst.  
Bus. Agent

## AUTOMOTIVE MACHINISTS 1546

The regular meetings of Lodge 1546 are held on the first and third Tuesdays of each month at the hour at 8 p.m. at our building at 10260 MamArthur Blvd., Oakland.

Fraternally,

LEVIN CHARLES,  
Rec.-Sec.

## AUTO & SHIP PAINTERS 1176

Auto, Marine & Specialty Painters 1176 meets on the first and third Tuesdays of every month in Room H, Labor Temple, 2315 Valdez Street, Oakland, at 8 p.m.

Fraternally,  
LESLIE K. MOORE,  
Bus. Rep.

## ALAMEDA CARPENTERS 194

The union dues will be raised from \$8.50 to \$9.50 per month beginning January 1, 1969.

Carpenters Local 194 meets each first and third Monday evenings of the month at 8 p.m. The meeting place is the Veterans Memorial Building, 2201 Central Ave., Alameda.

Refreshments are served following the first meeting of the month in the canteen for all present. You are urged to attend your local's meeting.

Fraternally,  
S. M. GLADDEN,  
Rec. Sec.

## HAYWARD CARPENTERS 1622

The office of the financial secretary is open from 8 a.m. to 5 p.m. on Mondays, Tuesdays, and Wednesdays and from 8 a.m. to 8 p.m. on Thursdays.

The stewards meetings are held on the second Tuesday of each month at 7:30 p.m. The stewards' training program will be held in conjunction with the stewards' meeting.

Our regular meetings are held the second and fourth Thursday of each month, at 8 p.m., 1050 Matton Road, Hayward.

Our Social event is held on the fourth Thursday of each month following our regular meeting.

The Officers sincerely urge you to attend and take part in the proceedings of your Local Union.

Fraternally,  
L. D. (Larry) TWIST,  
Rec. Sec.

## AFSCME, U.C. LOCAL 371

Our next regular meeting will be held in Room 155, Kroeber Hall, at 2 p.m. Saturday, Dec. 14, 1968. The Executive Board will meet at 12 noon.

The agenda of this meeting will consist of election of officers for 1969. ALL PAID UP members are urged to take advantage of their right to vote. Stand by your new officers by attending all the meetings in 1969.

Fraternally,  
W. G. WHITCOMBE,  
Sec.-Treas.

## CEMETERY WORKERS 322

Special meeting, Thursday, December 5, 1968, 8 p.m. at the Labor Temple, 2315 Valdez Street, Oakland, for the purpose of electing officers of the union and further contract proposals.

Fraternally,  
JOHN ROWE,  
Pres.

CONSOLE PIANO FOR SALE. Walnut Console to be picked up and sold. Will sacrifice. Cash or terms. Also ELEC. ORGAN. Phone (206) CH 3-9270 or write Piano Acceptance Corp., 427 SW 153rd, Seattle, Wash. 98166.

## CHAPEL of the OAKS

3007 TELEGRAPH AVENUE  
Templebar 832-8100

## FUNERAL DIRECTORS



SCREEN ACTORS GUILD award for outstanding achievement is presented to James Stewart, left, by Charlton Heston, president of the Guild, at the annual membership meeting at the Hollywood Palladium. The award is made annually to the member "fostering the finest ideas of the acting profession."

## SCHOOL EMPLOYEES 257

The next regular meeting of the Oakland Unified School Employees Union, Local No. 257 will be held Saturday, December 14, 1968, at the A.P.U.M.E.C. Hall, 3256 East 14th Street, Oakland, Calif., near Fruitvale Ave. The Bank of America lot across the street can be used for offstreet parking.

Nominations and election of trustee for three year term will be a special item of business.

The Executive Board will meet at 8 a.m. and the membership at 10:30 a.m.

Fraternally,  
HAROLD BENNER,  
Exec. Sec.

## SHIPWRIGHTS 1149

Regular meetings of Local Union No. 1149 will be held at 8 p.m. the first Monday of each month at 2083 Third St., San Francisco, and the third Monday of each month at 115 Broadway, Oakland.

Two dollars will renew your 1969 membership in the Local's Blood Bank.

Fraternally,  
JAMES ALLAN,  
Rec. Sec.

## PUBLIC EMPLOYEES 1675

Regular membership and Executive Board meetings of Alameda County units of Public Employees Union, Local 1695, American Federation of State, County and Municipal Employees, are held as follows:

HAYWARD UNIFIED SCHOOLS  
Meets at 10 a.m. on the fourth Saturday of each month in the maintenance yard of the school district, 24400 Amador Street.

### E.B. REGIONAL PARKS

Meets at 8 p.m. on the first Wednesday of each month at the Lake Temescal Club House.

OAKLAND RECREATION DEPT  
Meets at 10 a.m. on the fourth Saturday of each month at Brookfield Village.

### ALAMEDA UNIFIED SCHOOLS

Meets at 1 p.m. on the second Saturday of each month in the Cafeterium of Encinal School.

### FREMONT SCHOOLS

Meets at 2 p.m. on the fourth Saturday of each month at Blacow School.

### SAN LEANDRO SCHOOLS

Meets at 10 a.m. on the third Saturday of each month at Woodrow Wilson School. The Examining Board of the unit meets the Thursday before each meeting at 7 p.m. at Bancroft Junior High School.

### BERKELEY SCHOOLS

Meets at 10 a.m. on the second Saturday of each month at LeConte School, 2241 Russell Street, Berkeley. Executive Board meetings are held at Le Conte School at 9:30 a.m. on the morning of the membership meetings.

Fraternally,  
HENRY L. CLARKE,  
Bus. Mgr.

## AFSCME-EBMUD 444

The next Executive Board meeting of EBMUD Employees, Local 444, American Federation of State, County and Municipal Employees, will be held on Thursday, December 5, 1968 starting promptly at 7:30 p.m.

The next Membership Meeting will be held on Thursday, December 12, 1968. There will be election of officers for 1969 between the hours of 7 to 9 p.m. The election committee consists of R. Ewing, chairman; M. Turner, and J. Turner. All members are urged to attend and vote. There will also be discussion on the upcoming collective bargaining contract to be presented to EBMUD management.

Fraternally,  
CHARLES E. TEIXEIRA,  
Sec.-Treas.

## UNITED STEELWORKERS 4468

Regular meetings held second Saturday of each month at 10 a.m. at Eagles Hall, 1228 36th Avenue, Oakland.

Fraternally,  
FRANK V. MCINTOSH,  
Rec. Sec.

## CARPET & LINOLEUM 1290

There will be a SPECIAL CALL meeting of Carpet, Linoleum and Soft Tile Union Local 1290 on Wednesday, December 11, 1968, 8 p.m., Hall "A," Labor Temple, 2315 Valdez Street, Oakland. This will be the "Christmas Party" and a buffet will be served.

There will be a referendum vote on Floor Covering Joint Conference No. 1. There will also be the third reading of the proposed By-Laws amendments.

National Conference deaths are now due and payable through NC 312. Also \$2 each is due for death assessments for Sister Alice McKee and Brother Glenn McIntire.

Fraternally,  
ROBERT SEIDEL,  
Rec. Sec.

## Output up 2.4 per cent

Output per man hour during the second quarter of 1968 returned to the slower growth rate of the previous two years. The Labor Department says the second quarter annual growth rate was 2.4%, about the same as the 2.3% rate recorded for the previous 12 months.

## Most trainees get jobs

The U. S. Labor Department says eight out of every ten workers trained under the Manpower Development and Training Act during the past six years were placed in jobs. Congress recently extended the program for another three years.

# I AM MOVING

Effective \_\_\_\_\_ I am moving to a new address

Name \_\_\_\_\_ Union No. \_\_\_\_\_

Old Address \_\_\_\_\_ City \_\_\_\_\_

New Address \_\_\_\_\_ City \_\_\_\_\_

Out out and mail to:

EAST BAY LABOR JOURNAL  
1622 East 12th St., Oakland, Calif. 94606



# EAST BAY LABOR JOURNAL



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Publication of Central Labor Council - AFL-  
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County AFLCIO.

42nd Year, Number 38

December 6, 1968

JOHN M. ESHLEMAN, Editor  
BRUCE J. LOCKEY, Assistant to the Editor

1622 East Twelfth Street, Oakland, Calif.

Phone 261-3981

## Money for education is S.F. State answer

The basic problem at San Francisco State College is that Governor Reagan's "economy" has so stripped it of funds that it can with difficulty do the job of education it was set up to do. One department, for instance, ran out of mimeograph paper some weeks before the end of last semester and there was not replacement to be had until the next budget. Damaged equipment, as well as exhausted supplies, cannot be replaced until the next miserly budget comes along. And one of our co-ed spies tells us there are no paper towels in the ladies' rooms as of now. We assume the same shortage exists for the men.

Under such bare-bones financing, the college has no money to react to the emergencies, to answer the new situations which protest has forced upon it and which demand an answer. The answer—were the governor to allow the money for it—would be better education, better orientation toward minority-majority relationships, specifically better education in the field of minority studies. We note that Laney College can set up a Black Studies program, but San Francisco State is still trying.

Neither the governor nor that fantastic rightwinger Maxwell Rafferty (the only man in public life who can successfully combine a smile and a sneer) note this grievous financial lack in their pronouncements about San Francisco State. They talk only of force, ignoring the causes of the problem.

But the two San Francisco State presidents who have resigned this year have called attention forcefully to the financial shackles in which Reagan "economy" has placed them. President Robert Smith noted "desperate limitations in financial resources" against previous college commitments, "rigid controls on the available resources" and "inability to obtain relief from financial crisis" as reasons for his resignation.

When President John Summerskill resigned earlier, he voiced similar complaints and warned that if better college financing were not available, uproar would result on campus, such as that which has broken out.

This is not to condone the tactics of the demonstrators, but the point is that "economy" has so hamstrung the college that it cannot react adequately to the crisis.

Reagan would use force alone, spending on it money he will not make available for better education.

That will enhance his image with the hardline voters.

But it will not cure the undelying cause of San Francisco State's problem.

## Public interest is paramount

In a recent "Inside Issue" supplement, the East Bay Labor Journal called attention to the drastic reduction in passenger train service and noted that the Interstate Commerce Commission was finally beginning to look askance at the railroads' plea that carrying passengers was a money-losing proposition.

We are happy to see that this trend by the ICC is continuing. In an unusually forceful directive, the ICC ordered the Southern Pacific to keep on operating its Sunset Limited from Los Angeles to New Orleans, charging that the railroad had "forfeited the right" to seek abandonment. This forfeiture, the ICC spelled out, was in allowing a once-convenient and comfortable passenger service to be reduced to a "slow, unreliable, uncomfortable train . . ."

It's not that passenger service cannot be profitable. It's that too many railroads allow it to deteriorate with the obvious intention of concentrating on more profitable freight service, to the resulting detriment of the public.

## Threat in credit law proposal

The Uniform Consumer Credit Code is the respectable-sounding title for a scheme which will take away existing protection which borrowers have under present law. It is the brainchild of a committee dominated by the lenders of money.

Along with most other states, California will probably get its version of this measure at the next session of the Legislature. If it is passed before next July 1, much previously-enacted credit legislation protecting consumers would practically be invalidated, the Association of California Consumers warns.

And there is a neat little provision in the proposed new law which would let stores charge you 36 per cent interest when you buy on time. That is twice the present 18 per cent rate, which itself is far too high.

We agree with the Consumers Association that this measure—while profitable to lenders—would be a step backward for borrowers.

## Chief Witness



## ARYWIRTZ USES SOME WELL CHOSEN WORDS ABOUT HER-EX AND GROWERS

(The secretary of the Los Angeles County Federation of Labor, has no love for newspaper scabs or growers who won't bargain with their employees' union. Here's how he talks about both in his Los Angeles Citizen column:)

By SIGMUND ARYWIRTZ

Whenever I write about something I read in the Herald-Examiner, I feel a compulsion to explain how my hands got dirty touching the rag.

So I'll make a clean breast of it. People bring it to me. When there's something in it I just can't go on without reading, there's always somebody who will furtively slip me a copy and, looking over my shoulder, I'll take it, no questions asked.

That's how I found out about the three-part article called "The Truth About the Grape War." Can you imagine George Hearst's scab produced sheet telling the truth about any strike? Can you imagine Bonnie and Clyde telling the truth about the FBI?

Anyway, a scab using the name "Al Stump" went up to Guimarra Vineyards and talked to the growers around Delano and their field bosses and came back with his peculiar version of how it is up there.

And what do you know?

The growers hardly feel the grape boycott. That's why the Hearst rag took five pages to tell the "truth." They want to make sure we all know how little the boycott is hurting. And so they protest too much.

The story also says that the farm workers want no part of Cesar Chavez and the United Farm Workers Organizing Committee. It neglected to mention that the union won every election in which it participated hands down and that the workers have proven over and over that they do want the union. Embarrassing facts like these have no place in Hearst's truth.

It quoted a lot of names and organizations hostile to the union. These organizations attempted to place their propaganda into the record at hearings conducted by the United States Senate subcommittee on Migra-

tory Labor, the California State Senate Fact Finding Committee on Agriculture and a recent House of Representatives subcommittee. The charges were discredited as coming from growers, farm labor contractors and their paid followers. But you'd never find that out from the Herald-Examiner. The impression you get from the series is that the committees were discredited by the growers who are the only ones the Herald-Examiner recognizes.

And do you know what else? The growers are getting around to a frame of mind where they'd be willing to recognize a union. Only there's a hitch. They want to be sure the union truly represents the employees. To get as sure as they'd like, they're certainly not going to trust so inexact way of finding out how their workers feel as a secret ballot. There's too great a chance that the employees will make a mistake if they're allowed to vote. Obviously the only way to know what the employees want is to tell it to them.

Then, just to be very certain, they don't want to have anything to do with any kind of organization that will strike at inconvenient times. The union of the growers' dreams may strike only on days when there are no harvesting, cultivating, irrigating or other operations going on.

If the rain is falling heavily, workers may strike. When the Kern County fields are covered by snow, a stoppage could be permitted. If there's no work and there are no workers on the ranch, it is not forbidden to strike. However, since conditions in agriculture are so uncertain, even strikes under these circumstances must be subject to cancellation without notice.

That's what the growers want. And good guy George Hearst's heart goes out to them. He knows what it means to feel the frustration of ungrateful employees. He knows what it means to meet a scab-heavy payroll. He even understands the sting of a boycott.

The growers are hurt that the public fails to sympathize with them when they do so much for employees. The dirt floored, kerosene-lit, unheated, one-room, tumbledown shacks everybody thinks farm workers live in are just figments of imagination. The Herald-Examiner says so. Of course, it even-handedly admits there may still be some vestiges of this wretched housing of past days but they're empty. Nobody lives in them anymore. They're not good enough. Herald-Examiner says that too.

If you think farm work is miserably hard and poorly paid, you may be right if it's in another state, but not in California vineyards. The growers won't allow it. They told this to Al Stump themselves.

If you ever thought farm workers live depressed, exploited lives, disabuse yourselves of this idea. The Herald-Examiner wants us to know that they are well paid, happy people who when they go to bed at night are disturbed in their contented slumber only by the joyous dreams of stooping over the vines the next day so they can go on pleasing the employers.

The picture is so beautiful. The only thing wrong with it is that it is not true.

The articles end on a very touching note. Stumpy quotes a man he calls "tough Jack Pandol," who incidentally is very big in the right-to-work gang. He says Pandol "let his shoulders slump in what seemed to be resignation" and has him sigh "I'm sick of the hate around here. We've got to do something."

Meanwhile, don't take the Herald-Examiner or patronize its advertisers, and don't buy California grapes.

## Courts defense?

"The judicial branch cannot enter the political arena and trade blow for blow with those who would discredit its work."—Chief Justice Earl Warren.





**PRETTIEST PICKETS** in town press their demands for higher wages from California Life Insurance Company, 4400 MacArthur Boulevard, Oakland. The members of Office Em-

ployees 29 are, left to right, Evelyn Chase, Claudia Meek, Sylvia Kanyuk, Adrienne Drummond, Eileen Munns and Diane Hans. They have been out on strike for three weeks.

## Hospital Workers 250 win new Altenheim, Levine pacts

Hospital Workers 250 last Friday successfully settled new three-year agreements with two East Bay institutions — Altenheim retirement home in Oakland and Levine general hospital in Hayward.

The Altenheim settlement, reached and overwhelmingly ratified the same day, calls for 28 cents in hourly wage increases spread over three years. The first increase is retroactive to October 1, 1968. The employee's birthday was added as an eighth holiday, the split shift differential was increased 35 cents to \$1.75 for any workday spanning more than nine hours, and other contract language was improved.

In Hayward, Local 250 members employed at the Levine General Hospital won wage in-

creases ranging between \$30 and \$50 a month over three years, an increased shift differential, improved sick leave accumulation, jury duty pay, better hospitalization-medical coverage and a new dental plan. The employer will pay both the added cost of the hospital-medical and the dental plan for employees and their children.

A significant contract improvement was the addition of a seniority clause to be used in layoff, rehire, promotion and shift work situations.

The three-year agreement calls for deferred wage increases between \$20 and \$25 effective next year, and a wage reopener plus negotiations on two other subjects in 1970, a Hospital Workers' spokesman said.

## Generic drugs could save elderly \$41,500,000 a year

The nation's elderly would save at least \$41,500,000 a year if doctors prescribed drugs by their generic (scientific) names instead of their manufacturers' brand names, a government report concluded.

The Health, Education and Welfare Department task force analyzed some 175,000,000 prescriptions written for elderly persons in 1966, the last year pertinent data was available.

From these data it compiled a master list of 409 most frequently used drugs.

Of the 409 drugs, the study found that 67 could have been obtained from more than one manufacturer — the rest being subject to patents or to other

arrangements which, in effect, fixed their prices.

"If these 67 had been dispensed as low-cost generic name products," the report said, "the savings at the retail level—providing the same mark-ups were set by the pharmacists—would be about \$41.5 million, or 27.7 per cent."

Still further savings could be achieved, the report indicated, if lists of drugs used by government and other health programs regularly included generic name products.

The study found that 10 drugs accounted for 20 per cent of all the prescriptions surveyed and that eight of those were still protected by patents so that no generic equivalent was available.

The 10 included tolbutamide, for treatment of diabetes; chlorazepoxide, a tranquilizer; chlorothiazide, a diuretic used in treating kidney and heart disease; four types of pain killers and phenobarbital, a sedative.

All of these medicines are used by the elderly on a day-in-day-out basis, causing them to have "extraordinary expenses for drugs," the report said.

## COPE voters nearly did it for Humphrey

Labor's roundhouse swing of votes for Hubert Humphrey in the final pre-election days almost made him President, a national pollster has found.

George Gallup, in a copyrighted article, showed that 56 per cent of union families voted the Humphrey-Muskie ticket, 26 per cent the Nixon-Agnew, and 15 per cent Wallace-Lemay.

Between early October and Election Day, the Democratic ticket picked up 15 percentage points, chiefly at Wallace's expense.

The poll found union voters chiefly gave the following reasons for not supporting Wallace:

- A vote for Wallace is a "wasted" vote;
- The other candidates were more qualified;
- Wallace was too "radical;"
- Wallace lacked the qualifications to be President; and,
- "I should stick with my party."

Although labor's votes almost achieved a Humphrey breakthrough, the percentage of union people voting Democratic was the smallest of any election going back as far as the first New Deal days, Gallup said.

## Mechanics win \$1.47-hr. in new Hunt-Wesson pact

Hunt-Wesson truck mechanics have won a new four-year contract calling for \$1.47 an hour in wage increases, a new dental plan, an extra holiday and a fifth week of vacation negotiated by Automobile Machinists 1546.

Retroactive to October 1, 1968, the \$4.26 journeyman rate was increased 39 cents. Effective October 1 of 1969, 1970 and 1971—the rate will increase 36 cents an hour—taking it to \$5.73.

The first dental plan for these mechanics will be paid by the employer at the rate of \$11 per month, retroactive to September 1. Employee and all dependents coverage in a choice of two hospital-medical plans was raised to \$30 per month limit.

Holidays now total nine and the fifth week of vacation comes after 16 years' service. The contract calls for final and binding arbitration of grievances.

Overtime guarantees for call-ins on weekends and call-backs after work were also negotiated by Local 1546.

## Cool it on Coors, Colorado BTC asks

Continued from page 1

Adolph Coors' beer, not to buy the Coors brand.

Coors terminated his building trades agreements last month, refusing to pay the going craftsmen's rates. Northern Colorado building tradesmen are on strike against Coors, who has his own construction division and plans to double his plant in the next seven years.

Cool it on Coors, the Coloradans said.

## Miller pledges help to U. C. crafts

Congressman George P. Miller last week pledged new moves toward extending social insurance and union fringe benefits to the building craftsmen who work at University of California nuclear installations.

The issue, representatives of six building trades unions told him, is that UC operates as a contractor for Atomic Energy Commission work but denies its employees benefits given to employees of private contractors who also work for the AEC.

### CONSTRUCTION WORK

And the union representatives quickly disabused Miller of the impression that UC employees are maintenance workers, while private contractors do new construction.

Business Manager George A. Hess of Plumbers & Gas Fitters 444, and Secretary - Treasurer Paul Jones of Laborers 304 point-

ed out that the craftsmen have completely remodelled several installations and that they install new equipment and facilities as a matter of course.

But, the union representatives told Miller at a meeting in the Congressman's office, the craftsmen do not have disability or unemployment insurance protection, most do not have Social Security and those who do have special conditions worsening the protection.

### HEALTH DEDUCTION

The University deducts \$8 a month, raised this month from \$6, from the paychecks of craftsmen who use their union's health and welfare setup, rather than the University's.

And, the unionists pointed out, the University will not pay into union pension funds or will it sign union contracts for the union craftsmen. Craftsmen, in ad-

dition, must take a number of unpaid holidays, they noted.

Miller pledged to contact the AEC and the House-Senate Joint Committee on Atomic Energy for information leading to action on the complaints.

Tom Sweeney of Electrical Workers 595 pointed up discrimination against UC atomic employees by noting that a 20-cent per hour employer pension contribution increase to become effective soon for Local 1595 members will not affect the UC craftsmen.

### RECALL BENEFITS

Robert M. Cooper of Sheet Metal Workers 216 and Jones recalled that their union members at UC once had got union vacation, holiday and other benefits. Sweeney pointed out that in 1954 there had been a UC memorandum pledging the university to meet area wages and pay health and welfare contributions on paychecks.

Others at the conference were Business Representatives Doyle Williams, Steamfitters 342, and Gerald Stacy, Plumbers 444.

Hess told Miller that the answer to the craftsmen's complaints had to come from Washington, since state legislators are loath to take on the university regents.

## Plumbers 444 election results

Plumbers 444 elected a new trustee, two examining board members, and six delegates (and an alternate) to the California State Pipe Trades Convention last Monday.

Wallace Hicks is the trustee and Al Fernandes and Herb Ross were named to the examining board. Convention delegates are Seymour Bachman, Harry Sheridan, Herb Ross, Gerald Stacy, Arthur Cleary and Business Manager-Financial Secretary George A. Hess. Ben H. Benyon is the alternate.

## CLC seats 5 delegates

New Central Labor Council delegates seated at last Monday's meeting were: Frank Rinehart, Teachers 1570; Chuck Gattling, Hospital Workers 250; and John Sisson, Phyllis Calif and Bernice Holson—all of Social Workers 535.

## Steward can't be fired just because he stirs up 'beefs'

A shop steward can't be fired for stirring up grievances, the U.S. Circuit Court of Appeals ruled in San Francisco last month.

The court agreed with the National Labor Relations Board that an Oil, Chemical & Atomic Workers' union steward was engaged in protected activity when he solicited grievances from employees of a Compton, California engineering firm.

The shop steward, Stanley Szczesniak, also served as negotiating committee chairman and policy board member in the nine years before his discharge.

While a new contract was being negotiated in 1965, the court said, the company president accused Szczesniak of soliciting grievances not only during working hours but also on his own time at the homes of unit employees.

In an affidavit submitted to the trial examiner, the president said he was "fed up" with this activity, intended to put a stop to it, and demanded that Szczesniak stop "harassing the company with grievances."

The union's chief "griever" was fired shortly after contract signing, on charges of excessive absenteeism, soliciting "unfounded" grievances and presenting grievances orally. Szczesniak filed a written grievance charging his firing was a contract violation and, when the company chief refused to let the firing go to arbitration—step four of the grievance procedure—OCAW filed an unfair labor practice charge with the NLRB.

The victory was doubly sweet for Szczesniak. He wrote up his own grievance demanding his reinstatement.